### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported) December 16, 2019 (December 11, 2019)

### NATIONAL WESTERN LIFE GROUP, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation)

**000-55522** (Commission File Number) 47-3339380 (IRS Employer Identification No.)

10801 N. Mopac Expy Bldg 3 Austin, Texas (Address of Principal Executive Offices)

78759 (Zip Code)

Registrant's telephone number, including area code (512) 836-1010

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of the chapter) or Rule 12-b2 of the Securities Exchange Act of 1934 (§240.12b-2 of the chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

### Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On December 11, 2019, the Compensation and Stock Option Committee of National Western Life Group, Inc. ("NWLGI") approved the calendar year National Western Life Insurance Company 2020 Officer Bonus Program ("Bonus Program") which includes as participants various named executive officers. NWLGI is the holding company for National Western Life Insurance Company ("NWLIC"). The Bonus Program is designed to provide additional compensation based on achieving certain performance and profit criteria in order to hold executives accountable through their compensation for the performance of the business. The Bonus Program participants are as follows:

National Western Life Insurance Company 2020 Officer Bonus Program Ross R. Moody - Chairman of the Board and Chief Executive Officer Rey Perez - President and Chief Operating Officer
Steven W. Mills - Senior Vice President, Chief Administrative Officer
Charles D. Milos - Senior Vice President, Mortgage Loans and Real Estate
Greg J. Owen - Senior Vice President - Chief Information Officer
Brian M. Pribyl - Senior Vice President, Chief Financial Officer and Treasurer
Stephen M. Van De Berg - Senior Vice President - Chief Actuary and Chief Risk Officer
Gina B. Miller - Senior Vice President, Chief Legal Officer

The Bonus Program is in effect for the year ending December 31, 2020. Amounts earned under the Bonus Program will be paid in 2021 when final results are determined. A copy of the Bonus Program is attached hereto as Exhibit 10(y) and is incorporated by reference herein.

Also on December 11, 2019, the Compensation and Stock Option Committee of NWLGI renewed the Change in Control and Severance Agreement for Ross R. Moody, effective December 16, 2019, for another two year term. A copy of the Change in Control and Severance Agreement is attached hereto as Exhibit 10(z) and is incorporated by reference herein.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

| Exhibit<br>Number | Description  |
|-------------------|--|
| 10(y)             | National Western Life Insurance Company 2020 Officer Bonus Program |
| 10(z)             | Change in Control and Severance Agreement Ross R. Moody            |

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### NATIONAL WESTERN LIFE GROUP, INC.

Date: December 16, 2019

/S/Brian M. Pribyl

Brian M. Pribyl Senior Vice President, Chief Financial Officer and Treasurer This 2020 Officer Bonus Program (the "Program") is designed to reward eligible Officers (excludes Marketing Officers) of National Western Life Insurance Company (the "Company") for their performance in assisting the Company in achieving pre-determined sales targets while managing to its expense and profit criteria. ACEO, President, Executive Vice President, Senior Vice President, Vice President, or Assistant Vice President of the Company who is designated by the Committee as a participant in the Program (a "Participant") shall be eligible to receive a bonus hereunder.

The Program was adopted by the Compensation and Stock Option Committee of the Board of Directors of National Western Life Group Inc. (the "Committee") on December 11, 2019.

#### I. <u>Goals/Performance Payout:</u>

- The Plan incorporates four (4) measurable performance factors: (1) Company sales, which are defined as Life net total placed premium sales and Annuities total placed premium, (2) Company expense management, (3) overall profitability and (4) achievement of specific objectives by Participants as assessed by the senior staff and the President.
- 2. The bonus percentages included in the tables below pertain to Participants who are eligible officers at the CEO, President, Executive Vice President, Senior Vice President, Vice President and Assistant Vice President levels. The bonus percentages for Participants who are Vice Presidents are determined using <u>one-half</u> of the bonus percentages shown for Senior Vice Presidents. The bonus percentages for Participants who are Assistant Vice Presidents are determined by using <u>one-fourth</u> of the bonus percentages shown for Senior Vice Presidents.
- The target bonus percentage under the program is 110% for the CEO, 100% for the President. 50% for Executive Vice President, 35% for Senior Vice Presidents, 17.5% for Vice Presidents, and 8.75% for Assistant Vice Presidents. The maximum bonus percentage under the Program is 150% for the CEO, 130% for the President, 65% for Executive Vice President, 45.00% for Senior Vice Presidents, 22.50% for Vice Presidents, and 11.25% for Assistant Vice Presidents. The targeted weighting of the total bonus percentage for the CEO and President (applied to Base Salary (as defined below)) for the three measurable performance factors is 30% for sales performance, 30% for expense management performance, and 40% for profitability. The targeted weighting of the total bonus percentage for EVP, SVP and below (applied to Base Salary (as defined below)) for the three measurable performance factors is 25% for sales performance, 25% for expense management performance, and 50% for profitability. Actual results will be compared to the target grids and can either increase or decrease each of the individual performance factor bonus percentages as explained in the following sections For purposes of the Program, the Base Salary of each Participant is his annual base salary for 2020 (prorated for Participants who are not employed by the Company for the entire 2020 performance period from January 1, 2020 through December 31, 2020) as certified by the Committee in its sole discretion.

### National Western Life Insurance Company OFFICER BONUS PROGRAM

4. Once the percentage amount has been determined, as described in the previous paragraph, 50% of that amount will be "at risk" and subject to successful completion of individual objectives as assessed by the President. The objectives will be established by each Participant together with the President before the end of the first quarter of 2020. The President will present recommendations to the Committee after the end of the 2020 performance cycle as to the actual award to be paid based on his assessment of achievement.

#### II. <u>Company Sales Component:</u>

- 1. The sales component of the Program is further subdivided between Life production and Annuity production. For 2020, the sales goals for each line of business of the Company are:
  - a. Life -- \$178,000,000 net total placed premium sales
  - b. Annuities -- \$400,000,000 total placed premium
- The Company's New Business Market Summary Report (NWAR60) and the equivalent LifeCycle 2.0 sales report will be the source of sales results for purposes of this Program. The bonus percentage corresponding with each sales production levels achieved in 2020 will be applied to 100% of the Participant's Base Salary in accordance with the following grids:

| CEO & Pres                   | ident   | EVP                          |         | SVP*                         |         |  |  |
|------------------------------|---------|------------------------------|---------|------------------------------|---------|--|--|
| Placed Total Life<br>Premium | Bonus % | Placed Total Life<br>Premium | Bonus % | Placed Total Life<br>Premium | Bonus % |  |  |
| \$148,000,000                | 7.50%   | \$148,000,000                | 3.750%  | \$148,000,000                | 3.125%  |  |  |
| \$163,000,000                | 11.25%  | \$163,000,000                | 5.000%  | \$163,000,000                | 3.750%  |  |  |
| \$178,000,000                | 15.00%  | \$178,000,000                | 6.250%  | \$178,000,000                | 4.375%  |  |  |
| \$193,000,000                | 18.75%  | \$193,000,000                | 7.500%  | \$193,000,000                | 5.000%  |  |  |
| \$208,000,000                | 22.50%  | \$208,000,000                | 8.750%  | \$208,000,000                | 5.625%  |  |  |

\*Reduce by one-half for participants who are Vice Presidents and by three-fourths for participants who are Assistant Vice Presidents.

# National Western Life Insurance Company

| CEO & Pres                        | ident   | ] [ | EVP                               |         |  | SVP*                              |         |  |  |
|-----------------------------------|---------|-----|-----------------------------------|---------|--|-----------------------------------|---------|--|--|
| Annuities Placed<br>Total Premium | Bonus % |     | Annuities Placed<br>Total Premium | Bonus % |  | Annuities Placed<br>Total Premium | Bonus % |  |  |
| \$250,000,000                     | 7.50%   | ] [ | \$250,000,000                     | 3.750%  |  | \$250,000,000                     | 3.125%  |  |  |
| \$325,000,000                     | 11.25%  |     | \$325,000,000                     | 5.000%  |  | \$325,000,000                     | 3.750%  |  |  |
| \$400,000,000                     | 15.00%  |     | \$400,000,000                     | 6.250%  |  | \$400,000,000                     | 4.375%  |  |  |
| \$450,000,000                     | 18.75%  |     | \$450,000,000                     | 7.500%  |  | \$450,000,000                     | 5.000%  |  |  |
| \$500,000,000                     | 22.50%  | 1 [ | \$500,000,000                     | 8.750%  |  | \$500,000,000                     | 5.625%  |  |  |

#### OFFICER BONUS PROGRAM

#### \*Reduce by one-half for participants who are Vice Presidents and by three-fourths for participants who are Assistant Vice Presidents.

3. If Life net total placed premium sales or Annuities total placed premium, as applicable, for a segment is below the lowest target amount for that segment, no bonus percentage will be earned for that segment. The bonus percentage shown for each specified amount of Life net total placed premium sales or Annuities total placed premium, as applicable, applies if actual performance is equal to or greater than the amount shown and, except for the last level, is less than the amount shown for the next level.

#### III. **Company Expense Management Component:**

- 1. The expense component of the Program is based upon a ratio of actual cost center expenses to budgeted cost center expenses. For purposes of this measurement, expenses pertaining to Marketing cost centers are excluded.
- 2. Actual cost center expenses will be compared to budgeted expenses for purposes of determining a ratio. The "par" ratio of actual expenses to targeted expenses is 100% for this bonus component. The bonus percentage corresponding with the actual expense to targeted expense ratio achieved will be applied to 100% of each Participant's Base Salary in accordance with the following grid:

| CEO & Presi                                       | dent    | EVP   |         |  | SVP*  |         |  |  |
|---|---------|---|---------|--|---|---------|--|--|
| Ratio of Actual<br>Expense to<br>Targeted Expense | Bonus % | Ratio of Actual<br>Expense to<br>Targeted Expense | Bonus % |  | Ratio of Actual<br>Expense to<br>Targeted Expense | Bonus % |  |  |
| 109.0% and above                                  | 0.00%   | 109.0% and above                                  | 0.00%   |  | 109.0% and above                                  | 0.00%   |  |  |
| 106.5% to 109.0%                                  | 7.50%   | 106.5% to 109.0%                                  | 5.000%  |  | 106.5% to 109.0%                                  | 3.125%  |  |  |
| 104.0% to 106.5%                                  | 15.00%  | 104.0% to 106.5%                                  | 7.500%  |  | 104.0% to 106.5%                                  | 6.250%  |  |  |
| 101.5% to 104.0%                                  | 22.50%  | 101.5% to 104.0%                                  | 10.000% |  | 101.5% to 104.0%                                  | 7.500%  |  |  |
| 99.0% to 101.5%                                   | 30.00%  | 99.0% to 101.5%                                   | 12.500% |  | 99.0% to 101.5%                                   | 8.750%  |  |  |
| 96.5% to 99.0%                                    | 37.50%  | 96.5% to 99.0%                                    | 15.000% |  | 96.5% to 99.0%                                    | 10.000% |  |  |
| Les than 96.5%                                    | 45.00%  | Les than 96.5%                                    | 17.500% |  | Les than 96.5%                                    | 11.250% |  |  |

\*Reduce by one-half for participants who are Vice Presidents and by three-fourths for participants who are Assistant Vice Presidents.

- 3. The bonus percentage shown for each specified range level applies if the ratio of actual cost center expenses to budgeted expenses achieved is greater than the lower limit shown in the level and, except for the last level, is equal to or less than the upper limit shown for the same level.
- 4. For purposes of the expense component, special consideration may be given at the discretion of the Compensation Committee for items of an unusual and/or non-recurring nature (e.g., lawsuit settlements, excess pension contributions) that are beyond the control of Company management.

#### IV. <u>Company Profitability Component:</u>

- 1. The profitability component of the Program is based upon the consolidated GAAP return on assets (ROA) percentage as derived from the segment results reported in National Western Life Group, Inc.'s (NWLGI)'s Form 10-K. The ROA percentage is calculated as the sum of GAAP segment net operating earnings divided by the sum of the beginning of the year GAAP segment assets. Segment GAAP net operating earnings are after federal income taxes but <u>exclude</u> realized gains and losses on investments. As the GAAP results, including segment information, reported in the Form 10-K are audited by the Company's independent auditors, the ROA calculation will be finalized at the time NWLGI's Form 10-K for the year is filed with the SEC.
- 2. The bonus percentage corresponding with the actual ROA percentage for 2020 will be applied to 100% of each Participant's Base Salary in accordance with the following grid:

| CEO             |         | Preside         | ent      | EVP             |         | SVP*            |         |  |
|-----------------|---------|-----------------|----------|-----------------|---------|-----------------|---------|--|
| ROA %           | Bonus % | ROA %           | Bonus %  | ROA %           | Bonus % | ROA %           | Bonus % |  |
| 0.65% to 0.75%  | 25.00%  | 0.65% to 0.75%  | 20.00%   | 0.65% to 0.75%  | 15.00%  | 0.65% to 0.75%  | 12.50%  |  |
| 0.75% to 0.85%  | 37.50%  | 0.75% to 0.85%  | 30.00%   | 0.75% to 0.85%  | 20.00%  | 0.75% to 0.85%  | 15.00%  |  |
| 0.85% to 0.95%  | 50.00%  | 0.85% to 0.95%  | 40.00%   | 0.85% to 0.95%  | 25.00%  | 0.85% to 0.95%  | 17.50%  |  |
| 0.95% to 1.05%  | 55.00%  | 0.95% to 1.05%  | 50.00%   | 0.95% to 1.05%  | 27.50%  | 0.95% to 1.05%  | 20.00%  |  |
| 1.05% and above | 60.00%  | 1.05% and above | e 60.00% | 1.05% and above | 30.00%  | 1.05% and above | 22.50%  |  |

## \*Reduce by one-half for participants who are Vice Presidents and by three-fourths for participants who are Assistant Vice Presidents.

3. If the actual ROA percentage achieved in 2020 is less than the lowest percentage shown (0.65%), no bonus percentage will be earned. The bonus percentage shown for each specified ROA percentage range level applies if the actual ROA percentage achieved is greater than the lower limit shown in the level and, except for the last level, is equal to or less than the upper limit shown for the same level.

#### V. <u>Administration:</u>

- Determination of Bonuses. After audited GAAP financial statements become available for the 2020 performance period, the Committee shall determine the extent to which the first 3 measureable performance factors have been achieved and take into consideration the President's assessment of achievement towards goals and objectives of each participant and determine the bonus percentage for each Participant for 2020. The Committee shall certify such determination in writing. The Company's independent auditors will also review the calculation of the bonus percentage for compliance with the details of this Program as part of the Company's audited financial statements. Notwithstanding any contrary provision of the Program, the Committee, in its sole discretion, may eliminate or reduce the bonus payable to any Participant below that which otherwise would be payable under the Program formula.
- 2. <u>Timing and Form of Payment</u>. After the bonus amount is certified by the Committee, the bonuses shall be paid in cash in a single lump sum. Such payment shall occur on or after January 1, 2021 and on or before March 15, 2021. Bonus payments are intended to qualify as short-term deferrals under section 409A of the Internal Revenue Code of 1986, as amended (the "Code") and shall be paid not later than the latest specified payment date (March 15, 2021). The Company shall have the authority to delay the payment of any bonus under the Program to the extent it deems necessary or appropriate to comply with Code section 409A(a)(2)(B)(i).

#### 3. Effect of Termination.

- a. If a Participant terminates employment with the Company for any reason after the end of the 2020 performance period but prior to the date the bonus for such period is paid, the Participant shall be entitled to payment of the bonus determined by the Committee, subject to reduction or elimination under the last sentence of the "Determination of Bonuses" paragraph above based on the circumstances surrounding such termination of employment.
- b. If a Participant terminates employment with the Company prior to the end of the applicable 2020 Performance Period for any reason other than termination for cause by the Company (as determined by the Committee in its sole discretion), the Committee shall reduce the Participant's bonus proportionately based on the date of termination (and subject to further reduction or elimination under the last sentence of the "Determination of Bonuses" paragraph above based on the circumstances surrounding such termination of employment).
- c. If a Participant is terminated for cause by the Company prior to the payment of any bonus, no bonus shall be payable hereunder.
- d. If a Participant dies prior to the payment of a bonus payable hereunder, the bonus shall be paid to the Participant's beneficiary of record.
- 4. <u>Source of Payments</u>. Bonuses that may become payable under the Program shall be paid solely from the general assets of the Company. The rights of each Participant (and any person claiming entitlement by or through a Participant) hereunder shall be solely those of an unsecured general creditor of the Company. The Program shall be unfunded. The Company may maintain bookkeeping accounts with respect to Participants who are entitled to bonuses under the Program, but such accounts shall be used merely for bookkeeping convenience. The Company shall not be required to segregate any assets that may at any time be represented by interests in bonuses nor shall the Program be construed as providing for any such segregation.
- 5. <u>Committee Administration</u>. The Program shall be administered by the Committee. The Committee shall have complete discretion and authority to administer the Program and to interpret the provisions of the Program. Any determination, decision, or action of the Committee in connection with the construction, interpretation, administration, or application of the Program shall be final, conclusive, and binding upon all persons, and shall be given the maximum deference permitted by law. The Committee may amend or terminate the Program at any time without the consent of any Participant by adoption of a written instrument.
- 6. Miscellaneous.
  - a. The Company shall withhold all applicable taxes and other amounts required by law to be withheld from any bonus payment, including any non-U.S., federal, state, and local taxes.

- c. Any assignment, transfer, pledge, or other disposition in violation of this provision will be null and void.
- d. Nothing in the Program shall interfere with or limit in any way the right of the Company to terminate any Participant's employment at any time, nor confer upon any Participant any right to continue in the employment of the Company.
- e. Bonuses payable hereunder shall constitute special discretionary incentive payments to the Participants and will not be required to be taken into account in computing the amount of salary or compensation of the Participants for the purpose of determining any contributions to or any benefits under any pension, retirement, profit-sharing, bonus, life insurance, severance or other benefit plan of the Company or under any agreement with a Participant, unless the Company specifically provides otherwise. T
- f. The Program and all determinations made and actions taken pursuant hereto, to the extent not otherwise governed by the Code, shall be governed by the law of the State of Texas, without giving effect to conflict or choice of laws provisions thereof.
- g. This Program shall be binding upon and inure to the benefit of the Company, its successors and assigns, and the Participants, and their heirs, assigns, and personal representatives.
- h. The captions used in this Program are for convenience only and shall not be construed in interpreting the Program.
- i. Whenever the context so requires, the masculine shall include the feminine and neuter, and the singular shall also include the plural, and conversely.
- j. This Program constitutes the final and complete expression of agreement with respect to the subject matter hereof and may not be amended except by a written instrument adopted by the Committee.

#### Change in Control & Severance Agreement

THIS CHANGE IN CONTROL & SEVERANCE AGREEMENT, dated as of December 16, 2019, is entered into between and among National Western Life Insurance Company, a Colorado corporation ("NWLIC"), National Western Life Group, Inc., a Delaware corporation ("NWLGI"), collectively referred to as ("NWL"), and Ross R. Moody (the "Executive").

NWL and the Executive, intending to be legally bound hereby, agree that upon a Change in Control and upon a subsequent termination of employment, NWL shall take the actions described in Sections 4 and 5 below. Additionally, NWL shall take the actions described in Section 6 below upon NWL's termination of Executive without cause.

#### SECTION 1. CHANGE IN CONTROL.

As used in this Agreement, a "Change in Control" shall be deemed to have occurred if:

(a) any person or group of persons (within the meaning of Section 13(d) of the Securities Exchange Act of 1934 as amended (the "Act")), other than NWLGI or a subsidiary of NWLGI or an employee benefit plan sponsored by NWLGI or a subsidiary of NWLGI, acquires beneficial ownership (as defined in Section 13(d) (directly or indirectly) of (i) 50 percent or more of the outstanding securities of NWLGI entitled to vote in the elections of directors (or securities or rights convertible into or exchangeable for such securities) ("Stock") of NWLGI, or (ii) Stock having a total number of votes that may be cast and elect a majority of the directors of NWLGI; or

(b) there shall have been a change in a majority of the members of the Board of Directors of NWLGI within a twelve month period, unless the election or nomination for election by NWLGI's stockholders of each new director during such twelve month period was approved by the vote of two-thirds of the directors then still in office who were directors at the beginning of such twelve month period; or

(c) the stockholders of NWLGI shall approve (i) any consolidation, merger, or other reorganization of NWLGI in which NWLGI is not the continuing or surviving corporation or pursuant to which shares of Stock would be converted into cash, securities, or other property, other than a merger of NWLGI in which holders of Stock immediately prior to the merger have either the same proportionate ownership of common stock of the surviving corporation immediately after the merger as immediately before or have more than 50 percent of the ownership of voting common stock of the surviving corporation immediately after the merger, or (ii) any sale, lease, exchange, or other transfer in one transaction or a series of related transactions of 50 percent or more of the assets of NWLGI; or

(d) there shall occur a liquidation or dissolution of NWLGI.

#### SECTION 2. TERM OF AGREEMENT.

This Agreement shall commence on the date first set forth above and shall remain in effect until the third anniversary of a Change in Control for purposes of Sections 3, 4, and 5, and shall remain in effect for two years from December 16, 2019 for purposes of Section 6. This Agreement terminates and voids any previously effective Change in Control & Severance Agreements between Executive and NWLIC. Should there be multiple Change in Control events, each such Change in Control will extend the term of this Agreement until the third anniversary of such Change in Control for purposes of Sections 3, 4, and 5.

#### SECTION 3. TERMINATION OF EMPLOYMENT FOLLOWING A CHANGE IN CONTROL.

(a) Entitlement. The Executive shall be entitled to the payments and benefits provided under Section 5 below if, during the three-year period following a Change in Control, the Executive ceases to be employed by NWL or its successor for either of the following reasons:

(1) Except as provided in subsection (b) or (c) below, NWL terminates the Executive's employment; or

(2) The Executive terminates his employment after one or more of the following events occurs without the Executive's express written consent:

(A) the Executive's annual base salary and/or annual target bonus is materially reduced or any other material compensation or benefits arrangement for the Executive is materially reduced (and such reduction is unrelated to NWL or individual performance); or

(B) the Executive's duties or responsibilities are negatively, and materially changed in a manner inconsistent with the Executive's position (including status, offices, titles, and reporting requirements) or authority; or

(C) NWL requires the Executive's work location or residence to be relocated more than 25 miles from its location as of the Change in Control; or

(D) NWL or its successor fails to offer the Executive a comparable position after the Change in Control.

(b) Termination for Cause. Notwithstanding subsection (a) above, the Executive shall not be entitled to the payments and benefits provided under Sections 5 or 6 below if the Executive's employment with NWL is terminated for the willful and continued failure of the Executive to perform substantially the Executive's duties owed to NWL or its affiliates after a written demand for substantial performance is delivered to the Executive specifically identifying the nature of such unacceptable performance.

(c) Termination Due to Death or Incapacity. If the Executive's employment is terminated by reason of the Executive's death or incapacity, this Agreement shall terminate automatically on the date of death or the date of determination by the Board that the incapacity of the Executive has occurred, as the case may be. "Incapacity" means any physical or mental illness or disability of the Executive which continues for a period of six consecutive months or more and which at any time after such six-month period the Board shall reasonably determine renders the Executive incapable of performing his duties.

(d) Notice of Termination. Any termination by NWL for cause or incapacity, or by the Executive for a reason described in Section 3(b) above, shall be communicated by a notice to the other party given in accordance with Section 10 below. The notice shall be in writing and shall (i) state the specific termination provision in the Agreement relied upon, (ii) to the extent applicable, set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination under such provision, and (iii) specify the termination date (not more than 30 days after the giving of the notice).

#### SECTION 4. OBLIGATIONS OF NWL UPON A CHANGE IN CONTROL.

Except as described in Sections 5 and 6 below, NWL shall have no obligations to Executive upon a Change in Control.

# SECTION 5. OBLIGATIONS OF NWL UPON TERMINATION OF EMPLOYMENT FOLLOWING A CHANGE IN CONTROL.

Upon termination of the Executive subsequent to a Change in Control, the Executive shall be entitled to receive payments and benefits from NWL as follows:

(a) Termination Due to a Qualifying Event. If the Executive's employment with NWL is terminated as the result of an event described in Section 3(a) above, the Executive shall be entitled to receive the following payments and benefits from NWL:

(1) NWL shall pay the Executive in a single sum in cash, within ten business days after his termination date, the aggregate of the following amounts:

(A) the sum of the Executive's currently effective annual base salary through the termination date and any accrued vacation pay; and

(B) an amount equal to three times the sum of the Executive's annual base salary plus his target bonus; and

(2) NWL shall, at its sole expense as incurred, reimburse the Executive up to \$50,000 for expenses and costs related to outplacement services, the provider of which shall be selected by the Executive in his sole discretion; and

(3) NWL shall continue to provide the Executive with use of the Executive's company car for one year following the termination date; and

(4) NWL shall pay or reimburse the Executive, up to \$75,000, for legal fees and expenses incurred as a result of any dispute resolution process entered into by the Executive to enforce this Agreement.

(b) Termination Due to Death or Incapacity. If the Executive's employment is terminated by reason of the Executive's death or incapacity, this Agreement shall terminate without further obligations to the Executive or to the Executive's legal representatives under this Agreement other than for the timely payment of the Executive's currently effective annual base salary through the termination date, any accrued vacation pay, and any compensation that the Executive previously elected to defer.

(c) Termination For Cause. If the Executive's employment is terminated for a reason described in Section 3(b) above or if the Executive voluntarily terminates employment (other than for a reason described in Section 3(a)(2) above), this Agreement shall terminate without further obligations to the Executive under this Agreement other than for the timely payment to the Executive of his currently effective annual base salary through the termination date and of any compensation that the Executive previously elected to defer.

(d) Possible Reduction in Payments and Benefits. Following any Change in Control, to the extent that any amount of pay or benefits provided to the Executive under this Agreement would cause the Executive to be subject to excise tax under sections 280G and 4999, or successor provisions, of the Internal Revenue Code of 1986, as amended (the "Code"), and after taking into consideration all other amounts payable to the Executive under other NWL plans, programs, policies, and arrangements, then the amount of pay and benefits provided under this Agreement shall be reduced (first by any pay, and then, to the extent necessary, by any benefits), to the extent necessary to avoid imposition of any such excise taxes. However, if it shall be determined that the Executive would not receive a net after-tax benefit (taking into account income, employment, and any excise taxes) resulting from application of the reduction, then no reduction shall be made with respect to pay or benefits due the Executive. All determinations of the amount of the reduction shall be made by tax counsel selected by NWL's independent auditors, and the cost of making such determination shall be borne entirely by NWL.

#### SECTION 6: INVOLUNTARY TERMINATION WITHOUT CAUSE OR DISABILITY.

In the event that NWL terminates the Executive's employment with NWL for any reason other than as described in Sections 3(b) or 3(c) above, and such termination does not occur within three years after a Change in Control, then, after executing the release of claims described in Section 6(d), the Executive shall be entitled to receive the following payments and benefits:

(a) Severance. NWL shall pay to the Executive in a single lump sum, within 10 business days following the date of the employment termination, an amount equal to three times the sum of the Executive's annual base salary plus his target bonus.

(b) Incentive Programs. The period (the "Extension Period") beginning on the date when the termination of employment is effective and ending on the earlier of (1) the third-year anniversary of the date when the employment termination is effective, or (2) the date of the Executive's death shall be counted as employment with NWL for purposes of vesting in each of the incentive awards heretofore or hereafter granted to the Executive, any contrary provisions of such awards or the applicable plan notwithstanding. The term "incentive award" shall include, without limitation, all awards with respect to equity or derivative securities of NWLGI, and all cash incentive awards. This Subsection shall not be construed to require NWLGI to grant any new awards to the Executive during the Extension Period. The parties understand and agree that the Extension Period also counts as employment with NWL for purposes of determining the expiration date of any incentive award granted and held by the Executive when employment terminates.

(c) Financial Counseling. For a one-year period after termination of employment, NWL shall provide the Executive with professional financial counseling services comparable in scope and value to the financial counseling services made available to the Executive immediately prior to such termination of employment and not to exceed \$35,000.

(d) Release of Claims. As a condition to the receipt of the payments and benefits described in this Section 6, the Executive shall be required to execute a release of all claims arising out of the Executive's employment or the termination thereof including, but not limited to, any claim of discrimination under state or federal law.

(e) No Mitigation. The Executive shall not be required to mitigate the amount of any payment or benefit contemplated by this Section 6, nor shall any such payment or benefit be reduced by any earnings or benefits that the Executive may receive from any other source.

#### SECTION 7. TERMINATION OF NONCOMPETITION RESTRICTIONS; NONDISCLOSURE.

(a) Termination of Noncompetition Restrictions. If the Executive terminates his employment with NWL for a reason described in Section 3(a)(2) above during the first year following the Change in Control, or if NWL terminates the Executive's employment other than for a reason described in Section 3(b) above during such first year, then, effective as of the termination date, the Executive shall cease to be subject to the terms of any noncompetition agreement with NWL previously entered into. If the event described above occurs during the second year following the Change in Control, then, effective as of the terms of any noncompetition agreement with NWL previously entered into for one year thereafter. If the event described above occurs during the third year following the Change in Control, then, effective as of the terms of any noncompetition agreement with NWL previously entered into for one year thereafter. If the event described above occurs during the third year following the Change in Control, then, effective as of the terms of any noncompetition agreement with NWL previously entered into for two years thereafter.

(b) Nondisclosure. The Executive shall not (other than in the good faith performance of his services to NWL before termination of employment) disclose or make known to anyone other than employees of NWL, or use for the benefit of himself or herself or any other person, firm, operation, or entity unrelated to NWL, any knowledge, information, or materials, whether tangible or intangible, belonging to NWL, about the products, services, know-how, customers, business plans, or financial, marketing, pricing, compensation, and other proprietary matter relating to NWL. On or before the Executive's termination of employment with NWL, the Executive shall deliver to NWL any and all confidential information in his possession.

#### SECTION 8. SUCCESSORS.

NWL shall require any successor (whether direct or indirect, by purchase, merger, consolidation, or otherwise) to all or substantially all of the business or assets of NWL, by agreement in form and substance satisfactory to the Executive, expressly to assume and agree to perform this Agreement in the same manner and to the same extent that NWL would be required to perform if no such succession had taken place. Failure of NWL to obtain such assumption and agreement prior to the effectiveness of any such succession will be a breach of this Agreement and entitle the Executive to compensation from NWL in the same amount and on the same terms as the Executive would be entitled to had NWL terminated the Executive for any reason other than cause or incapacity on the succession date (and assuming a Change in Control had occurred prior to such succession date).

#### SECTION 9. NON-ASSIGNABILITY.

This Agreement is personal in nature and neither of the parties shall, without the consent of the other, assign or transfer this Agreement or any rights or obligations under it, except as provided in Section 8. Without limiting the foregoing, the Executive's right to receive payments under this Agreement shall not be assignable or transferable, whether by pledge, creation of a security interest, or otherwise, other than a transfer by his will or by the laws of descent or distribution, and, in the event of any attempted assignment or transfer by the Executive contrary to this Section, NWL shall have no liability to pay any amount so attempted to be assigned or transferred.

#### SECTION 10. NOTICES.

For the purpose of this Agreement, notices and all other communications provided for shall be in writing and shall be deemed to have been given when delivered or mailed by United States registered or certified mail, return receipt requested, postage prepaid, addressed as follows:

| If to the Executive:                                    | If to NWL:   |
|---|--|
| Ross R. Moody<br>1710 Cromwell Hill<br>Austin, TX 78703 | National Western Life Insurance Company<br>10801 N. MoPac Expy, Bldg 3<br>Austin, TX 78759<br>Attention: Chief Legal Officer |
|   |  |

or to such other address as either party may have furnished to the other in writing. Notices of change of address shall be effective only upon receipt.

#### SECTION 11. GOVERNING LAW.

The validity, interpretation, construction, and performance of this Agreement shall be governed by the laws of the State of Texas without reference to principles of conflict of laws.

#### SECTION 12. SETTLEMENT OF DISPUTES; ARBITRATION.

If there has been a Change in Control and any dispute arises between the Executive and NWL as to the validity, enforceability, and/or interpretation of any right or benefit afforded by this Agreement, at the Executive's option, such dispute shall be resolved by binding arbitration proceedings in accordance with the rules of the American Arbitration Association. The arbitrators shall presume that the rights and/or benefits afforded by this Agreement that are in dispute are valid and enforceable and that the Executive is entitled to such rights and/or benefits. NWL shall be precluded from asserting that such rights and/or benefits are not valid, binding, and enforceable and shall stipulate before such arbitrators that NWL is bound by all the provisions of this Agreement. The burden of overcoming by clear and convincing evidence the presumption that the Executive is entitled to such rights and/or benefits shall be on NWL. The arbitrators shall have no discretion to award punitive damages to the Executive if it is found that NWL's actions or failures to act during the pendency of the arbitration proceeding make such an award appropriate in the circumstances. The results of any arbitration shall be conclusive on both parties and shall not be subject to judicial interference or review on any ground whatsoever, including without limitation any claim that NWL was wrongfully induced to enter into this Agreement to arbitrate such a dispute.

#### SECTION 13. MISCELLANEOUS.

(a) This Agreement contains the entire understanding with the Executive with respect to its subject manner and supersedes any and all prior agreements or understandings, written or oral, relating to the subject matter. No provisions of this Agreement may be amended unless such amendment is agreed to in writing signed by the Executive and NWL.

(b) The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement.

(c) This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same Agreement.

(d) NWL may withhold from any benefits payable under this Agreement all Federal, state, local, or other taxes as shall be required pursuant to any law or governmental regulation or ruling.

(e) The captions of this Agreement are not part of its provisions and shall have no force or effect.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered as of the day and year first set forth above.

National Western Life Group, Inc.

Executive

/S/ Brian M. Pribyl By: Brian M. Pribyl /S/ Ross R. Moody

By: Ross R. Moody

National Western Life Insurance Company

/S/ K. Kennedy Nelson By: K. Kennedy Nelson